

TECHNOLOGY MANAGER

ABOUT POLARIS:

Polaris Solutions (Polaris) is a technology consulting firm that provides consulting services for the life science industry. Our clients include 14 of the 15 largest global pharmaceutical companies, as well as other smaller pharmaceutical firms and medical device and biotech firms. We are currently expanding its technology practice and have an opportunity for a technology focused manager, experienced in full application development technical implementations, process reengineering, product management, and project management.

OVERVIEW:

The Manager leads and technology project teams to meet goals and objectives as outlined in client contracts/agreements relating to technical system application development and implementation. The Manager will assign duties, track accomplishments, monitor and review performance of all team members. The Manager will be the primary client contact on each project and is responsible for maintaining and growing a positive relationship with the client. Special projects and internal projects will also be assigned on an as needed basis.

GENERAL RESPONSIBILITIES:

- Identify and articulate client needs, sell clients on needs/services and projects and develop client and business relationship
- Develop and present project plans and proposals, develop pricing and fee structure and obtain signoff from the consulting staff and from senior management
- Independently manage project teams to project success and profitability
- Drive the engagement from concept initiation through development, testing, and implementation.
- Develop and present project findings and develop client deliverables
- Monitor and manage performance of all project team members
- Develop relationships with clients; identify, drive, and follow up on future opportunities
- Assist as a technical resource in traditional consulting projects and sales efforts
- Assist with internal IT strategy and implementation
- Assist with identifying and developing new technology offerings
- Provide mentorship for junior staff members
- Support in growing the organization, assume additional office responsibilities

SPECIFIC TASKS:

- Complete pre-project plan form and update monthly
- Attend weekly Solutions meetings and update appropriate presentation slides
- Maintain an understanding of technologies used on products and projects
- Hold regular project status meetings with project team
- Regularly provide feedback about performance to project team members
- Suggest training/development needs for team members
- Manage team members' and client deliverables as dictated by project plan
- Work with appropriate management to ensure staffing and financial forecast grid is updated monthly
- Ensure project hours and expenses for all team members are recorded correctly, based on project guidelines, and on time with appropriate documentation
- Provide input for performance reviews of project team members
- Work to exceed appropriate level of Polaris competencies

GENERAL REQUIREMENTS:

- Minimum 4-7 years strategic management consulting experience, preferably with a Big 4 or strategy consulting firm
- Undergraduate degree or equivalent experience required; MBA preferred

- Knowledge of specific project management methodology (e.g. PMI) and/or software development (e.g. Agile, Waterfall, etc.)
- Knowledge of specific technologies preferred (.NET, SQL, etc.)
- Successful track record managing technology projects (on time and on budget) and developing and maintaining client relationships
- Strong Microsoft Office and technical skills
- Entrepreneur, independent worker, strong negotiation skills, organized, self-motivated
- Analytical and quantitative: comfortable with numbers, strong business acumen, and excellent leadership skills
- Willingness to have a different opinion, ability to articulate thoughts and concepts well
- Experience or knowledge of pharmaceutical industry a plus

OTHER REQUIREMENTS:

- Ability to travel to client and vendor sites as needed
- Upon job offer, applicant must be able to pass background check and drug test

Please send cover letter and resume to careers@polarismanagement.com with “TECHNOLOGY MANAGER” in the subject line