

## Sr. Consultant / Consultant

***Polaris Management Partners*** (PMP) is a management consulting firm that provides consulting services for the life science industry. Our clients include 10 of the 15 largest global pharmaceutical companies, as well as other smaller pharmaceutical firms and medical device and biotech firms.

We are a small, rapidly growing company with an entrepreneurial culture. The Polaris team includes members with experience from top consulting firms (e.g., Accenture, Boston Consulting Group, Booz Allen Hamilton, Deloitte), and pharmaceutical firms (e.g., Pfizer, Merck).

Polaris provides a range of consulting offerings, focusing on healthcare compliance, process optimization, process review, and technology. Polaris has developed an industry reputation as an elite firm with specialized industry knowledge and experience.

At Polaris, you will have an opportunity to work directly with senior executives at leading pharmaceutical companies. From the beginning, Senior Consultants are expected to develop solutions, lead parts of client presentations, and manage project workstreams. All Polaris team members have the opportunity to experience diverse and challenging consulting projects. The firm emphasizes a work/life balance for all employees, including minimal overnight travel.

All employees are expected to contribute to and help shape the company's future direction and success. We offer aggressive promotion opportunities based on individual merit.

### **Responsibilities include:**

- Lead clients in brainstorming and requirements gathering sessions
- Analyze and collect data, defend findings
- Develop, articulate and present ideas and opinions
- Manage and take accountability for sections of projects
- Provide mentorship for junior staff members
- Develop relationships with clients and identify opportunities
- Create project deliverables
- Support in growing the organization, assuming additional office responsibilities

### **Candidate's profile:**

- Minimum 2-4 years of work experience as a strategy or management consultant
- MBA preferred
- Entrepreneurial, well organized, self-motivated, team player
- Analytical, and quantitative: feels comfortable with numbers, strong business acumen
- Willingness to have a different opinion, ability to articulate thoughts and concepts well.
- Experience or knowledge of pharmaceutical industry a plus.

If you are interested in this opportunity, please forward cover letter and resume to [pmpjobs@polarismanagement.com](mailto:pmpjobs@polarismanagement.com).

Position located in New York, NY.

For more information, please visit our website at [www.polarismanagement.com](http://www.polarismanagement.com).